



Consignor Guide



HARRINGTON SPRING 2025



WHY JBF?

If you've tried selling all those outgrown items on social media or spending your whole weekend sitting outside to host a less-than-amazing yard sale, you know there's got to be a better way.

Families who sell with Just Between Friends earn more and sell more—all in one place, all at one time. Plus, you'll feel warm and fuzzy knowing you are helping so many local families who love finding great deals for their kids at the JBF sale!

CONSIGNOR DETAILS

- Earn 60% on sold items with 499 or less in inventory
- Earn 55% on sold items with 500+ in inventory
- Get access to our [JBF tagging system](#) to create your own personalized JBF tags!
- Enter tags using a computer or smart phone
- Enter tags using "talk to text"
- Watch your sales live during the sale
- Receive check via email within 14 days of sales end
- May choose to reduce items for discount days
- May choose to donate unsold items to our partnering charities and local schools

[Register](#)



Click here to register for a consignor number and start tagging today!



Please bring us your BEST items
High Quality items = Happy Shoppers!



CLEAN

The newer it looks, the better it sells. Check carefully for stains and holes in clothing. Clean all items thoroughly.

CURRENT

Sell items that are seasonally appropriate. Check the complete list of acceptable items below. Shoppers love current styles that are in fashion (we recommend less than 5-6 years old)

COMPLETE

Be sure all parts & pieces are present before you tag items. This includes working batteries.

COMPLIANT

Important Safety Guidelines apply to car seats, cribs, infant equipment & toys. Go to cpsc.gov to check for recalls! Check for recalls and be sure all safety straps are included.

REQUIRED FORMS

[Crib waiver](#) (We only accept cribs manufactured after June 2011)

[Car seat waiver](#) (We only accept Brand new car seats in box)

Item Limits:

- Junior - clothing is limited to 10
- Maternity - clothing is limited to 10
- Mommy Mart items- Must be New in Box



[Click to play video](#)



CLOTHING

SPRING

Short-Sleeved Items:

Onesies, T-shirts, Dresses, Rompers and Tank Tops, Sweater Vests
3/4 Length Sleeves



Shorts, Skirts, Capris,

Summer Dresses, Jeans, Khakis, Leggings, Dress Slacks, Athletic Pants



Lightweight Pajamas, Cotton Footie PJs, Short/Long Sleeve Shirt and Pant Sets



Flip Flops, Sandals, Swim Shoes, Dress & Casual Shoes, Rain Boots, Slippers, Crocs, Dance Shoes and Cleats.



Sweatshirts, Lightweight Jackets, Rain Coats, Summer Accessories



Swimsuits, Dancewear and Sports Uniform Apparel



Fan gear—any length dress-up/play outfits



NO THANK YOU ITEMS

All clothing must be Short sleeve with the exception:

- Long sleeved onesies paired with shorts or short sleeves
- Lightweight jackets
- Sports Jerseys
- School Uniforms

- X Long-Sleeve Shirts
- X Long-Sleeve Dresses
- X Free camp Shirts
- X Outdated Shirts (ex: 4th of July 2018)

- X Corduroy pants
- X Fleece pants
- X Sweatpants

- X Fleece Pajamas
- X Winter themed/Holiday Pajamas
- X Fleece Sleepers

- X Winter Coat/Jackets
- X Snow Bibs/Snow Pants

- X Gloves
- X Winter Accessories

- X Snow Hiking Boots
- X Dress/Casual Boots
- X Fleece Lined Crocs



JUNIORS CLOTHING

SPRING

Absolutley NO Womens or Mens Clothing in JUNIORS



We want to maintain the best quality and brands for our shoppers AND ensure the biggest return for our consignors.

We have a limited amount of time at drop off and limited space for the teen section on the sales floor! Please READ and UNDERSTAND the brands that we will NOT accept at this time! **LIMIT: 10 Tags Per Consignor**

Acceptable Items:

We WILL ACCEPT sports apparel and trendy current teen brands. Some examples of current teen brand trends from the following retailers:



No Thank you Items

We will NOT ACCEPT clothing designed and marketed for adult Women or adult Men.

Examples from the following brands:



Any big box store-owned brands from Walmart, Target, or Kohls - this includes:



(and other big-box store brands)

Brands sold at big box stores by designers geared towards teens such as Lauren Conrad or Justice are an exception.

Just because your teen wore it, does not mean that JBF will automatically accept it for resale.

MATERNITY ONLY

NO other Adult CLOTHING is Allowed

Maternity items Limit

10 items

*Must be priced \$10 or Less



TOYS

Acceptable Items:

No Thank you Items

TOYS

- Disney (Potato Head, Toy Story, Frozen, Monsters Inc)
- Legos/Playmobile/Duplos/Mega Bloks
- K'Nex
- Superheros
- Action Figures
- GI Joe & Army
- Ninjas
- Minecraft
- Roblox
- Fortnite
- CARS
- GeoTrax
- Thomas the Train
- Race Tracks
- Matchbox & Hot wheel's
- Remote Control Vehicles
- Vehicles
- Dinosaurs
- Hex Bugs
- Pirates
- Swords
- Masks
- Guns/ Nerf Guns
- Castles
- Wood Blocks
- Lincoln Logs
- Kitchen Accessories
- Cooking
- Play Food
- Gardening
- Vacuum & Cleaning
- Dr. Kits
- Cash Registers
- Electronic Learning Toys
- Lite Brite
- Magic
- Etch A Sketch/Magna Doodle
- Little People
- Farms

- Sesame Street
- Elmo
- Muppets
- Blues Clues
- PJ Masks
- Electronic Learning Toys
- My Little Pony
- Horses
- Littlest Pet Shop
- Hello Kitty
- Gabby's Dollhouse
- Lalaloopsy
- Bratz Dolls
- Barbie
- American Girl
- Dolls & Accessories
- Disney Princesses
- Misc. Princesses
- Easy Bake/Girl Gourmet
- Fidgets

INFANT TOYS

- Rattles
- Soft Toys
- Pull Toys
- Infant Balls & Sports
- Infant Phones
- Infant Trains
- Infant Cars
- Drive & Stear
- Hammering & Pounding Toys
- Infant Musical Toys
- Busy Ball Popper
- Infant Light Up Toys
- Shape Sorter
- Infant Blocks
- Stacking Cups
- See & Say
- Jack in the Box
- Pop Up Toys
- Popper Push Toy
- Busy Gears
- Busy Beads
- Laugh & Learn
- Learning Cubes

We do not accept Old Toys.

Most old toys are not up to safety standards and we are not allowed to accept them.

- X Vintage Toys
- X McDonald Toys
- X Beanie Babies
- X Dollar store Toys
- X Overly used toys
- X Toys with Corroded Batteries
- X Toys with Missing Pieces



NON-CLOTHING

Acceptable Items:

No Thank you Items

INFANT FEEDING

- Pacifiers
- Teethers
- NEW Formula
- Bottles
- **NEW** Pump Accessories
- **NEW** Nursing Pads/Creams
- **NEW** Milk Storage

- Bottle Drying Rack
- Bottle Warmers
- Bottle Accessories
- Boppys & Covers

FEEDING

- Plates
- Sippy Cups
- Utensils
- Snack holders
- Lunch boxes
- Placemats
- Hook on chairs

Travel High chairs go in large item and need claim tickets

X Formula Samples

X Medicine

** **Bottles can have nipples but they must be stain free and have no bite marks. Please sterilize before drop off.***

BEDDING

ALL BEDDING MUST BE ON HANGERS

- Bassinet & Pack N Play Sheets
- Crib Sheets & Comforter sets
- Toddler Sheets & Comforter Sets
- Twin Comforter Sets **Must have characters on them*
- Mattress Covers
- Changing Pad Covers

- Children's Decorative Pillows **Must have characters on them*
- Kids Character Pillows only
- Crib Mobiles/Mirrors/Toys
- Lovies
- Receiving Blankets
- Blankets
- Sleeping bags

- X** Full+ Sized Mattresses
- X** Queen, Full Sized Comforters
- X** All Crib Bumpers (including mesh bumpers)
- X** Cribs manufactured **before 6/2011**
- X** All Inclined sleepers
- X** Dock-a-tots
- X** All Co-sleepers
- X** Sleep Wedges

SAFETY & HOME

- Home Safety (Outlet Covers, Locks, Detectors)
- Baby Monitors
- Night Lights

- Thermometers
- Shopping Cart Covers
- Baby Care
- Saftey Harnesses

X Humidifers

DIAPERING

- Diapers
- Cloth Diapers
- Swim Diapers
- Pull Ups
- Baby Wipes
- Travel Wipe containers

- Diaper Pail Refills
- Diaper Organizers
- Diaper Covers
- Accessories
- Changing Pads & Covers

- X** Cloth Diapers with stains
- X** Used container of Wipes

Diaper Pails & Potties go in large item area and need claim tickets

TUBBY TIME

- Wash Cloths
- Hooded Towels
- Bath Towels
- Bath Supplies

- Toy Holders
- Bath Toys

Bath Tubs go in Large item area and need claim tickets



NON-CLOTHING

Acceptable Items:

No Thank you Items

STROLLER & CAR SEAT ACCESSORIES

- Sun Shades
- Car mirrors
- Car Seat Toys
- Car Seat Covers
- Stroller Toys
- Stroller Accessories

- Stroller Bags
- Adapters
- Stroller Travel Accessories
- Cup Holders

ELECTRONICS

- Video Games
- Video Game Consoles
- Handheld Games
- Cases

- Kids Computers
- Vtech
- Leap Frog Electronics & Books

- X All Cassette & VHS Tapes
- X NO DVD's
- X No Music CD's

High Value items need a claim ticket and go into the Security Cage

SPORTING GOODS-

- Gear
- Balls
- Roller Skates
- Helmets
- Bike Accessories
- Snow Toys
- Cleats & Shoes

**** All these items can be placed under hanging items**

THESE MUST BE ON HANGERS

- Sports Uniforms
- Sports Bags

SPORTING JERSEYS

- Sports Jersey's are hung with clothing.

DANCE & GYMNASTICS

- Tap Shoes
- Ballet Shoes

**** Tap and Dance shoes can be placed under hanging items**

THESE MUST BE ON HANGERS

- Dance Dresses
- Gymnastics outfits
- Leotards
- Recital Costumes

COSTUMES

- Accessories
- Masks
- Dress up Accessories

THESE MUST BE ON HANGERS

- Costumes

All non-hanging items are placed under costumes in Bins



NON-CLOTHING

Acceptable Items:

No Thank you Items

BOOKS

- Children's Story Books
- Activity Books
- Homeschool
- Specialty Subject Books
- Parenting/Maternity
- Sound/Musical/Audio Books
- Libros en español
- Chapter Books
- Pop Culture
- Infant Books

- X Cookbooks
- X Magazines
- X Adult Books

ARTS & CRAFTS

- Art Supplies
- Paint
- Play-doh
- Crayola Kits
- School Supplies
- Coloring
- Crafts
- Scrapbooking
- Albums
- Sand
- Holiday Crafts
- Beads & Jewelry
- Party Supplies
- Science & Learning
- Etch-a-sketch & Magna Doodle
- Lite Brites

GAMES

- Board Games
- Educational Games
- Memory Games
- Cards & Dice
- Flash Cards

PUZZLES

- Puzzles
- Wooden Puzzles

****Games and Puzzles must have all pieces included.**

Do not tape over wooden puzzles pieces. Use Saran Wrap or a bag to cover the puzzles to protect the images.

STUFFED ANIMALS

- Disney
- Pillow Pets
- Bluey
- PJ Masks
- Paw Patrol
- Disney Cars
- Minecraft
- Mario/Luigi/bowser
- Sonic
- Mickey & Minnie
- Disney Princess
- Winnie the Poo
- Sesame Street
- Puppets
- Pokemon
- Squishmallows
- Unicorns
- Blues Clues
- Sponge Bob

All Stuffed Animals must be on this list or they will not accepted.

ACCESSORIES

- Hats
- Belts
- Gloves
- Scarves
- Socks
- Kids Purses
- Hair Accessories
- Watches
- Bibs Burp Cloths
- New Underwear only
- Leggings & Tights
- Bagged Onesies (Plain) Onesies with prints should be hung.
- Swaddles

X Used Underwear



NON-CLOTHING

Acceptable Items:

No Thank you Items

MOMMY MART

We will accept the following items for mommy mart (and ONLY these items due to space limitations):

- Small Appliances
- Serve ware, Cookware, Bakeware
- Dishtowels & potholders
- Cake Pans
- Candles
- Canisters
- Rae Dunn Items
- Pampered chef & Tupperware
- Thirty One
- Baskets (Longaberger, Picnic, Pottery Barn)
- Purses (tag limit 3)

** All Glassware should be in a box. No loose glassware!

We are looking for Stylish items that are less than 5 years old*

***MAXIMUM 10 items per consignor**

****All items should be NEW IN BOX****

- X Jewelry
- X Makeup
- X Lotions
- X Perfume
- X Body Wash
- X Shoes
- X Frames
- X Linens
- X Throw Pillows
- X Scrap booking
- X Scarves
- X Clocks
- X Wall Art
- X Cleaning Products
- X Pet Items
- x Candles
- X **NO Glass items, Unless they are in a box. Must have photo.

CHILDREN'S ROOM DECOR (ONLY)

- Lamps
- Character or Kids Themed Wall art
- Rugs
- Large Letters
- Clocks
- Curtains
- Brand new LED lights



X Adult Room Decor

ALL ITEMS MUST BE FOR CHILDREN'S ROOMS. THESE ITEMS MUST HAVE CHARACTERS OR KIDS COLORS AND PATTERNS

MISC ITEMS:

ALL OF THESE MUST BE ON HANGERS

- Suitcases
- Baby Carriers
- Diaper Bags
- Children's Backpacks
- Johnny Jump-ups



HOT SELLERS

Safety First: All items must meet safety standards. Please check for recalls and be sure all safety straps are included.

Claim Tickets: Large items need to have claim tickets attached at drop off.

Shoppers LOVE these items!




 137874867
 A123BCD
 \$4.50
 Shoes - Girls
 05/22/2024

A-123-BCD

Carters Pink Sparkly Sneakers



Size/Type 137874867 Full Price
 5 \$4.50

CLAIM TICKETS



SAVE TIME AND PRINT FROM HOME OR GET THEM AT DROP OFF

Staple to Top



 137874867
 A123BCD
 \$4.50
 Shoes - Girls
 05/22/2024

A-123-BCD

Carters Pink Sparkly Sneakers



Size/Type 137874867 Full Price
 5 \$4.50



To PURCHASE THIS ITEM, tear off and take BOTTOM portion ONLY and check out.

Attach top of stub here

This item is claimed if bottom stub has been removed

TEAR THIS OFF TO CLAIM
You will need it to pay for it before you pick up the item

Claim Ticket

Attach JBF barcode here

A-123-BCD

Carters Pink Sparkly Sneakers



Size/Type 137874867 Full Price
 5 \$4.50

Staple to Bottom



To PURCHASE THIS ITEM, tear off and take BOTTOM portion ONLY and check out.


 137874867
 A123BCD
 \$4.50
 Shoes - Girls
 05/22/2024

This item is claimed if bottom stub has been removed

TEAR THIS OFF TO CLAIM
You will need it to pay for it before you pick up the item

A-123-BCD

Carters Pink Sparkly Sneakers



Size/Type 137874867 Full Price
 5 \$4.50



It should look like this

If you use tape- Do not tape over the barcodes

VIDEO TUTORIALS

How to tag 
Clothing



How to tag 
Shoes



How to tag 
For each
Season



How to tag 
Books



How to tag 
Toys



First Time
Consignor
Tips 



Onesie Rule

Onesies should be bundled!
To save on costs and tags



Hang up Bedding



Bedding

All Bedding Should be
Hung up

Watch these Quick Video Tutorials

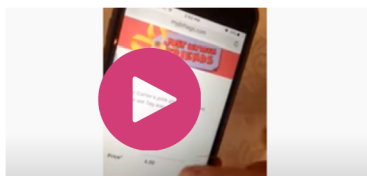
Click to Play



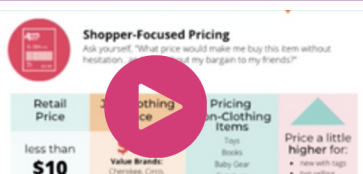
Taggings Supplies



Hangers



Talk to Text



Pricing

Video Tutorials Cont.
Press the Pink play button to view the video



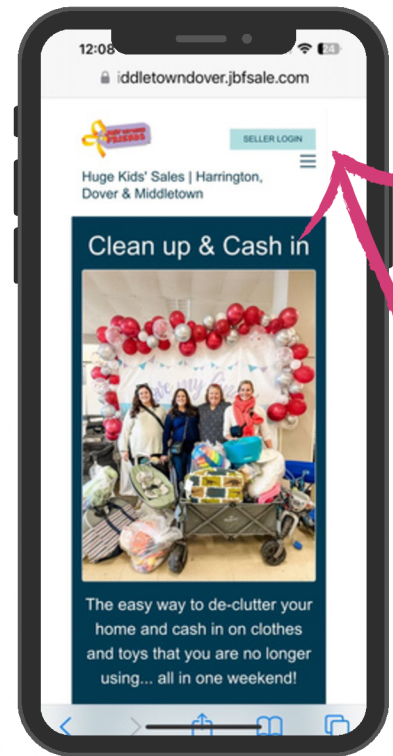
REGISTER

First Things First: REGISTER

Save your spot by registering as a Consignor at the event(s) you prefer.

Go to middletowndover.jbfsale.com/sell, and then click "seller login"

Find the event and click "Sign up"



UPCOMING EVENTS [View All](#)

Zip <50 miles

March 12-16, 2025
Harrington Spring 2025
Delaware State Fair, Exhibit Hall & Dover Building

[SIGN UP](#)
[EVENT DETAILS](#)

Ensure that you registered properly!

The upcoming sale should now appear under "my events".

MY EVENTS

HARRINGTON SPRING 2025
March 12-16, 2025
Delaware State Fair, Exhibit Hall & Dover Building
Consignor

[EVENT DETAILS](#)
[CONSIGNOR DETAILS](#)
[CONTACT ORGANIZER](#)
[HELP AT THE SALE](#)

CONSIGNOR DROP OFF TICKETS

You will need to purchase a drop off ticket for each sale. They are \$15. However you can get the early bird rate of \$12.50 if you register early. We will [email](#) before each sale season when the early bird tickets go on sale.

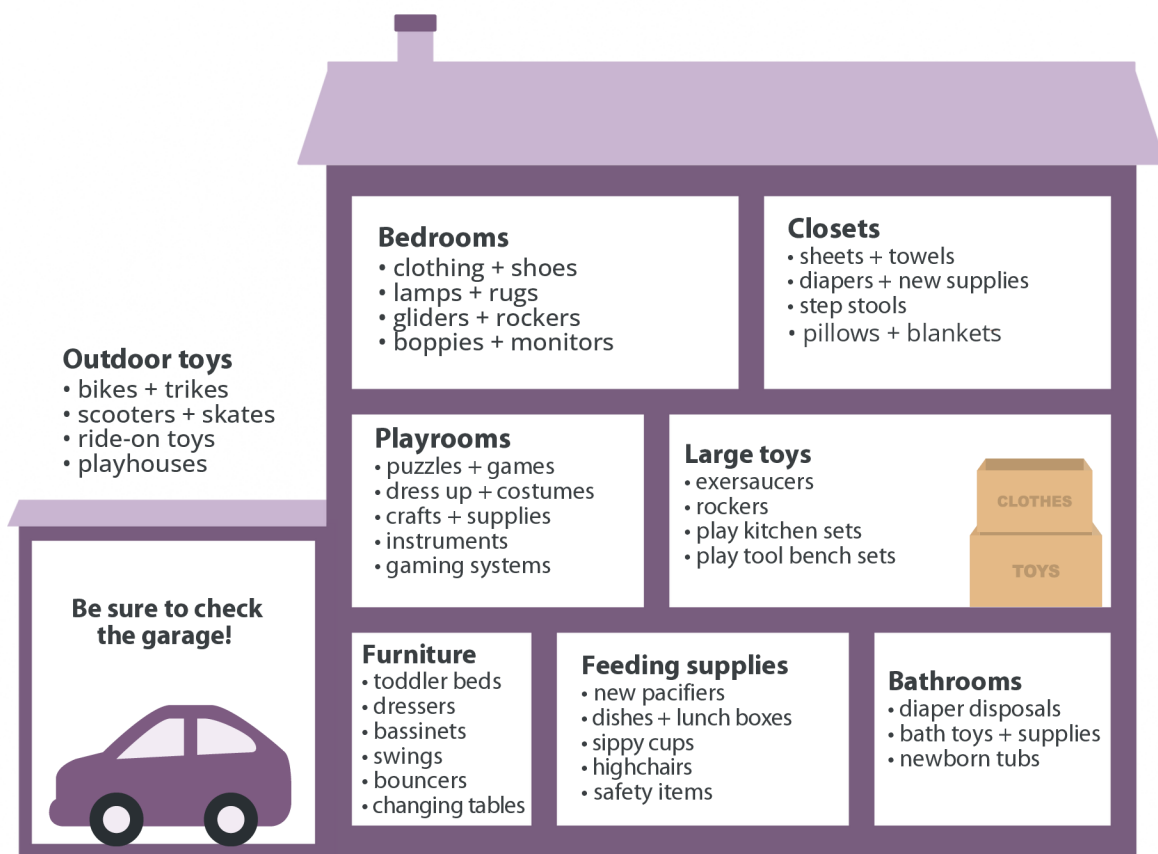


GATHER

Kids Grow Fast!

Each child cycles through a wardrobe every 6 months. So, if you're feeling like you have lots of outgrown clothes in your home, you're not alone!

Plus, you can also sell items you likely have around your home. Here are some places to look for more to sell.



SORT

Keep | Toss | Sell

It's okay to **KEEP** the items that you just aren't ready to part with yet. **TOSS** the items that are too well-loved (stains, missing pieces, or are not working).



PREP

Maximize Profits

- Bundle Completed Sets
 - Choose to Reduce
 - The better they look, the better they sell
- ↳ Iron wrinkles, button buttons, and snap snaps



Gather these supplies to make your prep faster:

- hangers
- clear self-sealing bags (zip-loc)
- ribbon/string
- zip-ties
- clear tape & painter's tape
- clear (saran) wrap
- scissors
- safety pins or tagging gun
- hole-punch

[Buy Supplies Here](#)



TOYS & GEAR

Two Essentials:

- Tag is attached securely (won't fall off) &
- All pieces secured together (won't separate; tape bags closed)



CLOTHING



Hanging & Tagging Clothing

Put most clothing on a hanger. Bundle onesies, socks, infant mittens & hats, as well as accessories in clear self-sealing bags. Attach JBF tag with safety pin or tagging gun.

Hanger Direction

Be sure the hanger hook opens to the left, like a question mark. Attach JBF tag to front of item.



Hanging pants

Use pant hangers if you have them. If not-pin pants to the top rail of the hanger



Creating Outfits

It's okay to bundle items into sets.

Secure pieces to hanger using safety pins and then zip-tie hangers tightly together so outfit remains together as a set.



Tagging Gun

If you use a tagging gun to attach JBF tags, only puncture the garment tag or an inside seam at the collar. (not the armpit) so that you do not damage the fabric. **If you puncture the fabric, items will be rejected and there is a per item fee of .25 for "no thank you" items.**



Safety Pins: Do not pin an item to another item.

Rather hang one item and then pin second item to the top rail of the hanger



PREP



Bundling in Bags

Multiple onesies—that are all the same size—can be folded neatly and placed in a bag. Place JBF tag inside and tape bag closed.



Accessories

Use clear bags to bundle sets of socks, hair accessories, infant mittens and hats. Display neatly so shopper can see well. Place JBF tag inside and tape bag closed.



Hats

Simply attach JBF tag to hats using a safety pin or tagging gun. No need to use a bag.



Hanging Multiple Items on a Hanger

Multiple items—that are all the same size— can be hung on a single hanger. Use a safety pin or tagging gun fastener (through a sturdy waistline) to attach pants/skirts to hangers.

Items MUST BE the same size.

EX: 12 mo and 12mo **not** 12mo and 12-18m



ITEMS WE

DO NOT ACCEPT

Due to safety concerns/risks, the following items are not accepted at any JBF Sales.



Single use Breast Pumps

We will accept hospital grade, closed system pumps that are approved for multi users only!

- new in package pumps can be sold as long as they still have the hygiene seal.
- tubing/flanges with the hygiene seal still intact can be sold.
- used flanges and tubing cannot be sold.
- pumps older than 5 years cannot be sold.

We will accept these models:

Lansinoh: Signature Pro, Affinity Pro
Lucina: Melodi One
Medela: Lactina, Symphony
PJ's: Comfort, Bliss
Rumble Tuff: Serene Express Duo
Spectra: M1, S1, S2, Dew 350

Ameda: Elite, Platinum, Ultra
Ardo: Calypso, Carum
Bailey: Nurture III
Freemie: Freedom, Equality
Hygeia: EnDeare, EnJoye



Incline Sleepers

Due to risk posed to infants, incline sleepers can no longer be accepted at Just Between Friends sales. A notice was provided by the CPSC on November 11, 2018 in which these sleepers were deemed unsafe after repeated incidents of infant suffocation.



Cribs made before June 28, 2011

All Cribs made before June 28, 2011 are no longer considered safe for infants—that includes all dropside cribs as they pose significant risks to infants. They cannot be sold or donated.

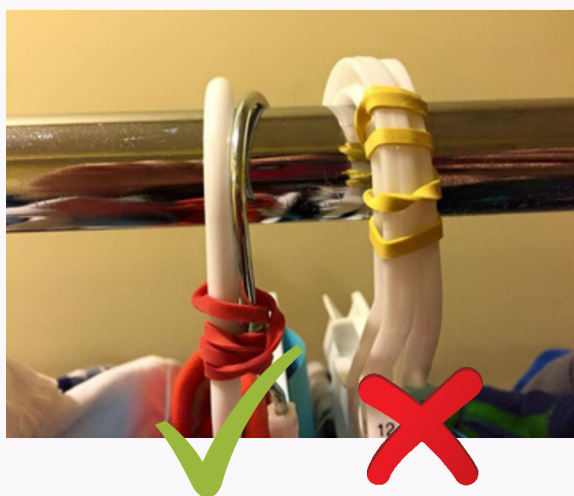
For cribs manufactured on or after June 28, 2011, a completed **Crib Waiver** is Required.



Crib Bumpers

All types of Crib Bumpers are no longer considered safe for cribs. These will not be accepted or sold at Just Between Friends Sales.

When creating a set you can tie them together with curling ribbon or rubber bands. But put the ribbon and bands at the bottom so the items can still move on the clothing rack



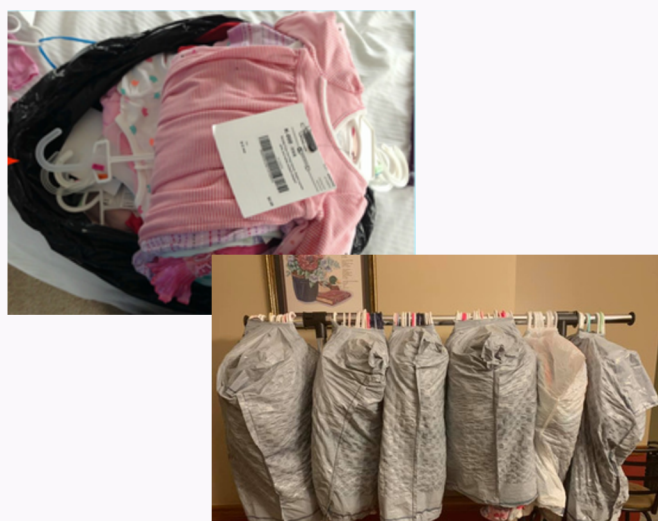
Backpacks, diaper bags, baby carriers should be placed on a hanger and zip-tied securely to the hanger



You can bag "like" items together to save time. And use saran wrap to display puzzles.



For drop off- keep sizes separate by alternating sides for each size or put them in bags.





PRICE

We recommend pricing at 1/3 of retail!

Use **shopper-focused pricing** - Ask yourself, "What price would make me buy this item without hesitation...and brag about my bargain to my friends?"

Examples	Value Brands	Standard	Boutique Brands
PJs	\$2-3	\$3-4	\$5+
T-shirts	\$1-2	\$3-4	\$5+
Jeans	\$2-3.50	\$4-6	\$7+
Dresses	\$2.50-4.50	\$3.50-6	\$6-8+
Sneakers	\$3-6	\$4-7	\$8+

	Price HIGHER for: new with tags, big kids sizes		Price LOWER for: baby sizes under 12 mo
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Pricing TIPS:

- ✓ Create sets or bundles. Put outfits together if they were purchased together, or a set of same-size onesies. Bundle 6 pair of socks together, or several superhero figures. Shoppers love it, and you only have to create one JBF tag!
- ✓ Price non-clothing items (toys, books, games) at 1/3 of retail price!

Examples of Brands

Value

- Cat & Jack
- Just One You
- Genuine kids
- Child of Mine
- Circo
- Cherokee
- Gerber
- Oshkosh
- Faded Glory
- Garanimals

Standard

- Nike
- Under Armour
- Adidas
- Gap
- Polo
- Ralph lauren
- Vineyard Vines
- Children's Place
- Crazy 8
- H&M
- Zara
- Toms
- Stride Rite
- Justice
- Carter's
- Old Navy

Boutique

- North Face
- Patagona
- Crew Cuts
- Mini Boden
- Tea Collection
- Mini Melissa
- Hanna Anderson
- Giggle Moon
- Persnickety
- Jelly the Pug
- Matilda Jane
- Livie & Luca
- Mud Pie

[Need more help? Watch our Pricing video HERE](#)

Start Tagging



CREATE TAGS

- You **MUST** select the appropriate **CATEGORY**. **All tags must have a category.**
- Enter the **SIZE**
- Be as **DESCRIPTIVE** as possible in case the tag falls off (so we can match it back up!)
- Add your price
- Check the **REDUCE** box if you would like your items reduced on discount days. (50-75% off)
- Check the **DONATE** box if you would like your items donated after the sale.

Category	Size/Type	Description	Price	Reduce	Donate	Quantity
Clothing-Girls	2T	Gymboree Pink and white Zebra top with Pink leggings, 2PC set	4.50	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	1



Reduce Option * Recommended

Check box if you would like your items reduced on discount days. (50-75% off) For higher sell-through, we recommend you reduce all items.



Full Price Option

This will cause the "Full Price" STAR to print on your tag.



Consignors

Sell More

when they

Reduce & Donate

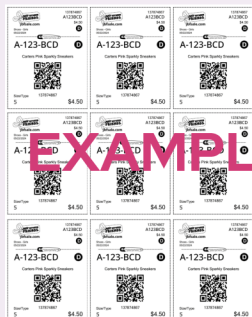


Tag from your computer or phone!



Print Your Tags

Print tags on 8.5"x11" white cardstock.
Tags print 9 per page.



TIP! Talk-to-Text

If you using a mobile device, you can use talk-to-text.





DROP OFF

You did it!

Now that your items are tagged, you'll want to pack items **organized by type and size** so that your Drop Off process is easy and fast.

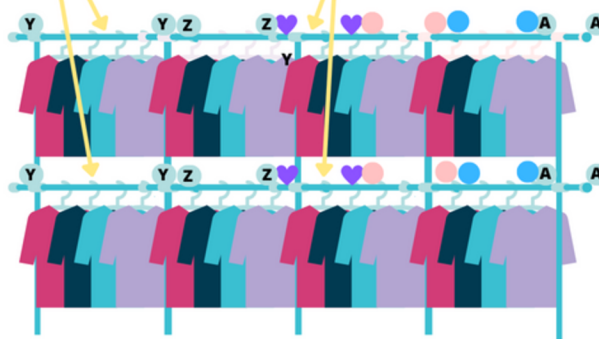
- 1 Plan for 60-minutes to drop off your items. Longer if you have 250+ items to drop off. Drive to...Park...Enter...and **Check In**...you will receive your Presale Tickets!
- 2 Grab a Rolling rack and start putting items out on the sales floor. You'll hang all clothing in gender/size areas on the racks.
- 3 For your Large Items, you will attach a claim ticket to the items which makes it easier for shoppers to purchase your items during the sale.

Items will be inspected during drop off and pulled from the floor if they do not meet JBF standards. A fee of One dollar (1.00\$) per item fee will be assessed.

Clothing Drop off

Drop off clothing in the **Correct Size and Consignor Letter** Unless they are marked donate.

EX: Consignor letter is **Y**. Put this item between the Y's



Items marked donate go HERE



Tags with the Donation symbol go into the Purple heart section within the correct size.

Ignore Pink and Blue dot sections- These are for VIP Taggers

Pick up is after breakdown is complete. Specific times and dates will be announced for each sale. Your items will be collected and located in a few areas.

PICK UP

If you are donating all items you DO not need to come to pick up. The Charities come to the sale and pick up all donated items and they go directly to families in need.



Consignor Referral Bonus System

Refer your friends to sell at the sale and

Earn \$5 Cash!

Refer 1 Friend = \$5

Refer 2 Friends = \$10

Refer 3 Friends = \$15

Ect...

Referred consignors must be NEW, cannot be family and must consign a minimum of 15 items or more.

Referral bonus will be paid out to you upon sales end. **The payout will go to the bank account that you used to purchase your consignor ticket.**

We will check to be sure the seller is brand new before the payout is made.





Choosing the VIP service is a popular option for families with busy schedules. It can also be an option for those of you that just want to get items out of your home quickly.

VIP Tagging Service

VIP taggers operate separately from JBF but provide a series of services. You earn 40% of your sales minus their supply fees. The VIP program is now open. Spots fill up quickly, so don't delay!

Available Taggers



- Prepare (hang & tag)
- Inventory (enter and price tags into database)
- Tags (Attach all tags and claim tickets)
- Store
- Drop off
- Pick up

**Some taggers will do express drop off. (You tag all of your items and they will meet you at the sale and drop off your items for you.)



DATES

Important Dates- JBF Harrington

Tuesday | March 11th

Wednesday-Sunday | March 12-16

HARRINGTON

March 12-16

Tue	11	2p-9p	Consignor Drop off
Wed	12	9:30a-9p	ADULT ONLY PRESALE Until 7pm
Thur	13	9a-7p	Opening Day Shopping!
Fri	14	9a-7p	New Merchandise arrives! Consignors: 2nd Drop off Shopping & Events!
Sat	15	9a-4p	Easter Egg hunt & Photos
Sun	16	9a-4p	Discount Day Shopping!
Mon	17	3p-5:30p	Consignor Pick up

DELAWARE STATE FAIRGROUNDS
Dover Building & Exhibit Hall
18500 S. Dupont Hwy, Harrington DE 19952

[Middletowndover.jbfsale.com](https://www.facebook.com/Middletowndover.jbfsale.com)

Get TICKETS

SCAN ME!

Sell at this sale!

9:30a-9p	Presale Limited Tickets
12:30p-9p	Consignors Presale
5p-9p	Expecting, Foster, Adoptive Parents & Grandparents 12m and under
6p-9p	Teachers, Military, Healthcare Workers, & Hometown Heros
7p-9p	Family Shopping Begins

10a-12p	Kids Crafting Corner
2p-7p	Book Sale Buy 3 get 1 FREE!
5p-7p	Pin Trading : Bring Disney & Character pins to trade

10a-11a	Easter Egg Hunt!
4p-7p	Staff & Helper 50% off Presale

9a-4p	Consignors Presale
9a-4p	Presale Entry \$10
10a-4p	Presale Entry \$5
12p-4p	Free General Admission w/Ticket
2p-4p	Consignors Only 75% off sale



SUPPORT

CONSIGNOR FACEBOOK GROUP

Our Consignor group is a place for all consignors to talk about selling at the sales. It is filled with videos and graphics and posts that can help you sell successfully!

There is a great mix of new and expert consignors that help each other succeed! We are a local group of parents and grandparents so you may even know some of the members right away!



PLUS: We have lots of contests leading up to the sale. Like this one!



CONTACT ME!

Hi! My name is Eileen Cordero. I am the owner/coordinator for the Just Between Friends sales in Harrington, Dover & Middletown.

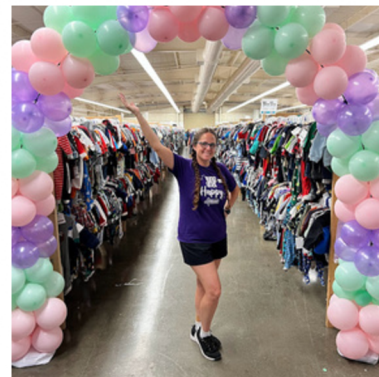
I have three sons that keep growing and a passion for helping families! They really go hand in hand!

I started JBF back in 2013 and I have not looked back.

I really enjoy teaching families how to financially recoup their investment with children's items.

I would love to help you get started!

Email is always best. Facebook messages can get lost in the shuffle.



✉ EILEEN@JBFSALE.COM